# ADETOYI, EZEKIEL OLABODE {10<sup>th</sup> November, 2022}

# Tel: Mobile: +234-8033225333 Email: Email:bodeadetoyi@gmail.com EXECUTIVE SUMMARY

27 years working experience in the Agribusiness Industry in Nigeria. He is passionate about High humanitarian and social services delivery, training, product and service marketing, public speaking, designing and implementing of programs and projects focused on the development of agricultural sector. Extensive Project and Program Management experience with special emphasis on equipping and building the capacity of people to attain life goals and group objectives, Agro Processing, leadership, Value Addition, Product Certification, Business Startup, Primary Production, Agribusiness Value Chain Development {Farm to Fork}. Self-motivated with strong interpersonal and proven leadership skills. With Passion for the development of tree and arable crops.

# **CAREER HISTORY**

- Director, Fountain Holdings Ltd (an investment arm of Ekiti State)
- Chairman Youth in Commercial Agriculture Development Ekiti State
- Member Ekiti -State Covid 19 Resource Mobilization Committee
- Hon Commissioner for Agriculture and Food Security Ekiti State 31<sup>st</sup> August 2020 15<sup>th</sup> October 2022

# Hi Nutrients (A subsidiary of ADM Animal/Nutrition USA)

#### CEO – June 2004 – June 2020

Neovia announced that it had acquired a majority share in Hi Nutrients the Premix Market leader in Nigeria. Prior to this, Olabode is the founder/CEO of a 15-year-old Premix Company in Nigeria. This acquisition allows Neovia to move into Africa most dynamic market in terms of demographic and economic growth. Hi Nutrients' Premix position will allow Neovia to develop and introduce Wisium's portfolio on a promising new market. This is the first of its kind for an individual to single handedly bring foreign direct investment to Nigeria In the Livestock sector of Agriculture where he held the position of National Vice President (SW) Poultry Association of Nigeria.

# **PROFESSIONAL EXPERIENCE**

#### Managerial

- Consistent track record of successfully employing best business practices that improve efficiency, reduce operating costs whilst increasing productivity, all to tight time scales and within budget.
- Making sure that operations run smoothly and according to company policy.
- Demonstrated success in product launches and end-to-end execution of marketing strategies.
- Effective leadership and training skills.
- Planning, directing and coordinating various aspects of the business.
- Proven ability to grow a business.

#### **Business development**

- Able to work closely with the project team to develop marketing tools and training packages for key staff.
- Developing and managing beneficiaries care programs for improved sales success.
- Developing content for projects and organization collateral.
- Ability to chase up new grants and sponsorship opportunities.
- Increasing brand awareness and bringing in new donors.
- Maintaining relationships with key donors.
- Excellent lead generation and development skills.

# **COUNTRIES TRAINED**

BADA

- United States of America
- United Kingdom
- France
- Germany
- Dubai, UAE
- South Africa
- Malaysia

- Morocco
- Ethiopia
- Ghana
- Republic Du Benin
- Brazil
- South Korea
- State of Qatar
- Australia
- Canada
- Kenya
- Netherlands
- Belgium

# **KEY ACCOMPLISHMENTS**

# ACHIEVEMENTS AS THE HONORABLE COMMISSIONER FROM AUGUST 31<sup>ST</sup> 2020 TILL DATE INCLUDES:

- As Honourable Commissioner, Successfully managed over Nine Hundred and Eighty (980) Staffs of the Ministry of Agriculture with Nine (9) Departments and Four (4) MDAs with focus on Agribusiness Development.
- Establishment of clonal gardens for seedlings so that farmers have access to new improved varieties of Cocoa, Oil Palm, Cashew which led to the free distribution of over 200,000 new improved cocoa variety Seedlings to cocoa and cashew farmers in Ekiti State etc.,
- Support and encouraged agribusiness drive to encourage investors such as Caledonian Farms, Agbeyewa Farms, Ellah Lakes etc. to develop cocoa investment in Ekiti State.
- Worked with women in Agriculture to ensure gender inclusion in Agribusiness.
- Set machinery for Special Agric. Processing Zone take off,
- Engagement of Youths in Agribusiness {Training of over 300 youths through YEASA, IITA, IFAD, AFRICARISE, ABUAD}
- Engagement on Development Strategy for Agro Cargo Airport,
- Brought back Ekiti rice through massive launch of Ekiti Rice Pyramid,
- Commissioning of the biggest private Snail Farms in Nigeria,
- Supervision of 20,000 ha Land Clearing and allocation to investors,
- Attracted more than 20 investors to Ekiti with the support of Governor to the tune of more than 300million dollars,
- Built and support Ease of Doing Business,
- Wrote a new Agric. Policy Development for Ekiti State,
- Facilitated distribution of free Agrochemicals to Cocoa farmers in Ekiti,
- Reactivation of farms estates.
- Co- Managing Ikun Dairy Farms for efficient delivery and running of the investment
- Appointed Director Fountain Holdings (The Investment arm of Ekiti State),
- Director Fountain Duck Ltd,
- Chairman, Youths in Commercial Agriculture Development (YCAD) Ekiti State,
- Member, Ekiti transition committee,
- Member, Ekiti State Covid 19 Resource Mobilisation and Allocation
- Member, Drafting Committee Ekiti State Development Plan 2022 2050
- Lead Strategist, Special Agric. Processing Zone Ekiti State.
- Lead Strategist, Ekiti Agro Cargo Airport Top Crop Enumeration and enlistment committee for Export.

# ACHIEVEMENTS IN PRIVATE SECTOR

- Extensive knowledge in Public and private partnership, which led to investor engagement for massive Agribusiness development in Ekiti
- Worked with the Cross Rivers State Cocoa Board Ikom for the management of Cocoa Estates at Ikom, Etomi, Bendege, Effraya etc.
- Worked with USAID and LAPDO to develop five (5) years Agric. development policy for Ekiti State.
- Created and patented HI-MIX Brand of vitamins –minerals premixes which has become household name registered with NAFADC. More than 12 brand range of the product used for Livestock, Poultry, and Fish Industries in Nigerian.
- Employed 100 Nigerians with five (5) registered Animal scientist.
- Instituted annual Award of N100,000 to two (2) deserving graduate animal scientist in university of Ibadan and Ilorin
- Attracted investment to Nigeria as a registered Animal scientist through the merger and Acquisition of my company with Neovia, France (multinational)
- Providing mentorship duties to young Animal scientists and graduate Animal scientist in our tertiary institution to Nigeria promoting the profession of Animal Agriculture
- Participated and contributed morally, spiritually and financially towards the growth and development of NIAS and ASAN
- Towards education development in the last 5years I have instituted annual Bursary awards to indigenes of Ekiti North federal constituency. This has directly promoted education that liberate them from ignorance and poverty
- As a registered Animal scientist, I have promoted the profession through the position I held as Vice national president poultry Association of Nigeria through instituting policies that promote poultry production
- As a motivational speaker and resource person at PAN Atlantic University (Lagos Business School0
- Mentoring young CEO'S and starter up company CEO'S on the best way to run a successful company.
- Invited guest speakers to address Agricultural students to embrace Agribusiness in the south west Nigeria Universities
- Oversee Merger and Acquisition of his company Hi nutrients with Neovia group, France making him the first entrepreneur in the Agriculture and Livestock Industry to turn a local company to multinational on June 18, 2018.

# LEADERSHIP POSITION HELD

- Member, All Farmers Association Nigeria.
- Member, Institute of Agribusiness Management.
- Member, Lagos Chamber of Commerce
- Member, Manufacturers Association of Nigeria
- Member, National Association of Chambers of Commerce, Industry, Mines and Agriculture (NACCIMA)
- National Vice President (southwest) Poultry Association of Nigeria 2017 till date
- Registered Animal Scientist, Nigeria Institute of Animal science
- Chairman southwest, poultry Association of Nigeria
- Former Chairman Poultry Association of Nigeria, Lagos State chapter 2015-2017
- Vice Chairman Poultry Association of Nigeria Lagos State chapter
- 3<sup>rd</sup> Vice President Fisheries Society of Nigeria
- Fellow, Fisheries Society of Nigeria
- Fellow, The Institute of Brand Management of Nigeria
- Chairman Poultry Association of Nigeria, Lagos State Chapter 2015 till date
- Alumni, PAN Atlantic University Ajah, Lagos
- Alumni EDC Atlantic University Ajah, Lagos
- Alumni University of Ibadan

- Alumni University of Ilorin
- Alumni University of Stellenbosch Business School Cape town South Africa
- Alumni The Redeemed Christian Church of God Bible College, Lagos
- Mentorship TEEP (Tony Elumelu Foundation)
- Member Nigeria 50. (50 fastest Growing Company in Nigeria)
- Member, Catfish Farmer Association of Nigeria. (CAFAN)
- Member, pig Farmers Association of Nigeria.
- Alumni member Harvard Business School, Boston USA.
- Honourable Commissioner Ministry of Agriculture and Food Security Ekiti State. 2020 till date
- Member, Ekiti State Boundary Commission
- Chairman, Ekiti State Agro Cargo Airport Committee
- Member, Ekiti NYSC Board
- Member, Committee on NYSC deployment in Ekiti
- Chairman, Special Agricultural Processing Zone
- Member, Ekiti State Economic Development Council
- Member, Ekiti State Ease of Doing Business Steering Committee
- Member, Board of Directors, Fointain Holding Ltd (Investment Arm of Ekiti State Govt.)
- Director, Fountain Duck Nig. Ltd. (Part own company of Ekiti State Govt.)
- Chairman, Youth in Commercial Agricultural Development (YCAD Board of Directors)
- Member, Fountain Agrar Board of Directors (A subsidiary of Fountain Holdings)/ NNPC Biofuel.

# AWARDS AND RECOGNITION

- Fisheries Society of Nigeria Corporate Award of Excellence: November 2007
- Western Agric. Farmer Premix Company of the year Award: June 2009
- Diamond Award for Professional Excellence: November 2009
- University of Ibadan Animal Science Student Association of Nigeria Merit Award: August 2010
- Distinguished Service Award as 3<sup>rd</sup> Vice President Fisheries Society of Nigeria: 2010
- Outstanding Recognition Award, Poultry Association of Nigeria: 2012
- Nigerian 50 Award for being among Top 50 Fastest growing Company in Nigeria by All World Network USA and The Tony Elumelu Foundation: March 2013
- Corporate Award of Excellence for Quality Products, Poultry Association of Nigeria (Ogun State Chapter): 2013
- Farming Advice Digest (FAD) 132 Farming Hero Award: 2013
- Award of Excellence, Nigerian Association of Agricultural Students, University of Ilorin: 2013
- Appreciation Award, Fountain of Greatness School: 2013
- Productivity Merit Award by Fisheries Society of Nigeria: 2013
- Best Livestock Feed Vitamin Premixes Manufacturing Company of the year Award by Institute for Govt. Research and Leadership Technology, Abuja: 2013
- Poultry Association of Nigeria (Ekiti State Chapter) Merit Award: April 2014
- African Quality Achievement Award for Best Quality Livestock Brand Company of the year 2014
- High Professional Competence and Unquantifiable Support of the Food and Livestock Industries In Nigeria Award by The Nigerian Society for Animal Production (NSAP) 2014
- Nigerian Veterinary Medical Association Supporter Award: 2014
- Distinguished Merit Award by Association of Deans of Agriculture in Nigerian Universities (ADAN): June 2014
- Prominent Personality Award by Nigeria Association of Agricultural Students University of Ilorin: Aug 2014
- Gold Support Award for Consistent Sponsorship of Animal Science Programme by Nigerian Institute of Animal Science (NIAS) and ASAN: September 2014
- Fellowship Award by The Institute of Brand Management of Nigeria: March 2015

- Fellowship Award Fisheries Society of Nigeria: 2015
- Outstanding Personality Award of Animal Science Association of Nigeria (Oyo State Chapter): 2015
- Moba personality Award 2017
- Entrepreneur Awards of excellence by the Apostolic church 2018
- Award of Excellence as pillar in the House of God by St. Peters Anglican Church Choir Diocese of Ekiti Oke. November 2015
- Trail Blazer Award by Association of Deans of Agriculture in Nigeria. July 2017
- Award as Fellow Institute of Agribusiness Management of Nigeria. November 2018
- Award of Excellence in recognition of Agriculture in Nigeria and Role Model to youth and young Farmers by National Association of Agricultural Students Obafemi Awolowo University. Ife Agric 2018
- Honorary Award as Grand Patron Federation of Otun Moba Students' Union FOMSU 2016
- Fellowship Award as fellow Fisheries Society of Nigeria. FISON. July 2016
- Meritorious Award of Recognition and Appreciation by Poultry Association of Nigeria PAN Lagos State Chapter. September 2018
- Distinguished Award by St. Peters Anglican Church Otun Ekiti. July 2016
- Award of Excellence by Ekiti Youth Conflation EYC. August 2017
- Award of high Professional competence by Nigeria Society of Animal Production NSAP 2014
- Best Personality in humanitarian services by National Youth Council of Nigeria. NYCN Abuja 2018
- Entrepreneurship per Excellence by Federation of Ekiti State Students' Union (FESSU) national headquarter 2019
- Most influential entrepreneur by Ekiti most beautiful student 2019
- Award for Immense contribution to the development of Agriculture in Nigeria by Nigerian Association of Agriculture Students (NAAS) 2019
- Conferment of Honorary Doctorate Degree in Business Management and Entrepreneurship by European-American University. 8 Copthall, Roseau Valley, 00157, Commonwealth of Dominica 2019
- Okanlanwon presenter and multimedia concept, epitome of Agriculture, 2021
- A.M. Agoro Entrepreneurship Lecture Series Award of Excellence towards building the Agricultural value chain in Nigeria 2021.
- Listed among the top 100 CEO in Nigeria at the recent National Agribusiness Stakeholders and investors summit / Nigeria farmers and Agribusiness Awards 2021 at Abuja and was instrumental to Ekiti State been awarded as "The best state that have done very well in Agriculture and Agribusiness in the Southwestern Nigeria 2021".

# PUBLICATIONS

Best Selling Book "The Entrepreneur"

Merger and Acquisition Made Easy {Awaiting Publication}

# EDUCATION

**LAGOS BUSINESS SCHOOL (Senior Management Programme),** Pan Atlantic University Lagos

**Enterprise Development Centre (EDC / LBS)** Entrepreneurship

University of Stellenbosch South Africa

A & M University College Station Texas

HARVARD BUSINESS SCHOOL 2019 Agribusiness Class

BADE

### UNIVERSITY OF IBADAN

Master Degree in Animal Science (M.sc Hons PHD Grade)

#### UNIVERSITY OF ILORIN

Agriculture (Bachelor. Agric Hons)

# **BIO DATA**

Date of Birth: Sate of Origin: Nationality: Sex: Language: 2<sup>th</sup> February, 1969 Ekiti state Nigerian Male Yoruba, English.

#### REFERENCES

#### 1. HE. Dr. John Kayode Fayemi Former Governor, Ekiti State. Kfayemi@gmail.com

# 2. Prof. Onasanya Amos

Coordinator, Youth Employment in Agribusiness and Sustainable Agriculture (YEASA) project IFAD / IITA / Africarice Programme aa.onasanya@yahoo.com

# 3. Prof. Mobolaji E. Aluko

Former Director General Office of Transformation, Strategy and Delivery (OTSD) Ekiti State alukome@gmail.com

